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Message Text

SECRET

PAGE 01 LAGOS 03737 011641Z

43
ACTION PM-07

INFO OCT-01 AF-10 ISO-00 EB-11 MC-02 AID-20 IGA-02 SS-20

SSO-00 INR-10 INRE-00 OMB-01 DRC-01 RSC-01 /086 W
---------- 128376
O 011551Z MAY 74
FM AMEMBASSY LAGOS
TO SECSTATE WASHDC IMMEDIATE 3822
SECDEF WASHDC IMMEDIATE

S E C R E T LAGOS 3737

E. O. 11652: GDS 31DEC82
TAGS: MILI, MASS & NI
SUBJECT: FMG PURCHASE (U)

ON 6;#MAY EMBASSY WAS QUERIED BY NIGERIAN AIR FORCE, DIRECTOR OF
OPERATIONS FOR COST FIGURES ON FMS PURCHASE OF TEN (10) F-5ES,
SIX (6) C-130HS AND TWO (2) HUH-1H HELICOPTERS. ACCORDING TO THIS
OFFICER, THIS REQ WAS ORDERED BY THE HEAD OF STATE. IN THE PAST
ALL NEGOTIATIONS FOR AIRCRAFT HAVE BEEN COMPANY TO GOVERNMENT AND
THIS SUDDEN SHIFT TO INTEREST IN FMG MAY HAVE BEEN THE RESULT OF
A RECENT ARTICLE IN THE NIGERIAN PRESS CRITICAL OF THE HIGH
PURCHASE PRICE BECAUSE OF THE AGENT/COMMISSION SYSTEM. ARTICLE
POINTED OUT THE ADVANTAGES OF FMG PURCHASES AS: LOWER PRICES,
BETTER SERVICE, AND ELIMINATION OF AGENT FEES. FULLY REALIZE
THIS TYPE INFORMATION NORMALLY REQUIRES DETAILED COST ANALYSIS,
BUT TIME IS CRITICAL ELEMENT AND UR EARLIEST RESPONSE IS REQUESTED.
FIGURES WILL BE PRESENTED TO FMG WITH FULL UNDERSTANDING THEY ARE
ESTIMATES LIMITED BY THE NECESSITY OF THE RESPONSE TIME REQUESTED.
ASSUME STANDARD PRODUCTION LINE AIRCRAFT, NO OPTIONS, AND ONE (1)
YEAR SPARES.
REINHARDT

NOTE BY OC/T: #AS RECEIVED.

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: MILITARY PROCUREMENT, FIGHTER AIRCRAFT, TRANSPORT AIRCRAFT, HELICOPTERS, EXPORT PRICES
Control Number: n/a
Copy: SINGLE
Draft Date: 01 MAY 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: garlanwa
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974LAGOS03737
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS
Errors: N/A
Film Number: D740104-0692
From: LAGOS
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740583/aaaacwkn.tel
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Office: ACTION PM
Original Classification: SECRET
Original Handling Restrictions: n/a
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Page Count: 1
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Previous Classification: SECRET
Previous Handling Restrictions: n/a
Reference: n/a
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Review Authority: garlanwa
Review Comment: n/a
Review Content Flags:
Review Date: 03 SEP 2002
Review Event:
Review Exemptions: n/a
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Review Withdrawn Fields: n/a
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Status: NATIVE
Subject: FMG PURCHASE (U) ON 6;#MAY EMBASSY WAS QUERIED BY NIGERIAN AIR FORCE, DIRECTOR OF
TAGS: MILI, MASS, NI
To: STATE DOD
Type: TE
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